Short Hills February 2025 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assess- ment	SP:AV
1	284 Forest Drive	CapeCod	4	2.1	7	\$1,100,000	\$1,100,000	\$1,720,000	156.36%	\$1,240,000	1.39
2	11 Wyndham Road	Tudor	4	3.0	14	\$1,695,000	\$1,695,000	\$1,752,500	103.39%	\$1,057,900	1.66
3	52 Athens Road	Custom	5	4.1	8	\$2,195,000	\$2,195,000	\$2,410,000	109.79%	\$1,357,100	1.78
4	42 Exeter Road	Colonial	7	5.1	170	\$2,850,000	\$2,850,000	\$2,550,000	89.47%	New	
5	248 Long Hill Drive	Colonial	6	6.1	14	\$3,488,000	\$3,488,000	\$3,455,000	99.05%	\$2,455,300	1.41
6	22 Dorset Lane	Colonial	7	6.1	1	\$4,050,000	\$4,050,000	\$4,050,000	100.00%	\$2,158,300	1.88
	AVERAGE				36	\$2,563,000	\$2,563,000	\$2,656,250	109.68%		1.62

"Active" Listings in Short Hills

Number of Units: 18

Average List Price: \$4,082,111

Average Days on Market: 53

"Under Contract" Listings in Short Hills

Number of Units: 13

Average List Price: \$2,606.923

Average Days on Market: 17



Short Hills 2025 Year to Date Market Trends

	July 111113 2023 lear to Date Market Henry													
YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG	
Days on Market	33	36					'				'		34	
List Price	\$2,870,400	\$2,563,000					<u> </u>		<u> </u>				\$2,755,125	
Sales Price	\$2,829,900	\$2,656,250	1				,		'		,		\$2,764,781	
SP:LP%	98.81%	109.68%											102.88%	
SP to AV	1.50	1.62											1.55	
# Units Sold	10	6											16	
3 Mo Rate of Ab	1.40	2.33											1.87	
Active Listings	13	18											16	
Under Contracts	12	13											13	
4														

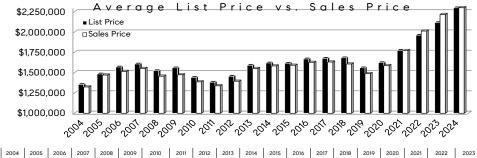
Flashback! YTD 2024 vs YTD 2025

		4 3 11 8 4 6 1					
YTD	2024	2025	% Change				
DOM	22	34	56.17%				
Sales Price	\$3,229,729	\$2,764,781	-14.40%				
LP:SP	101.36%	102.88%	1.50%				
SP:AV	1.42	1.55	8.53%				

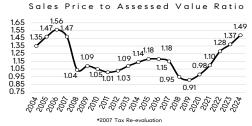


)	YTD	2024	2025	% Change			
١	# Units Sold	7	16	128.57%			
'	Rate of Ab 3 Mo	1.66	1.87	12.35%			
	Actives	18	16	-11.43%			
	Under Contracts	21	13	-39.02%			

Short Hills Yearly Market Trends



	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	
LP	\$1.355M	\$1.485M	\$1.570M	\$1.607M	\$1.525M	\$1,559M	\$1.442M	\$1.382M	\$1.456M	\$1.591M	\$1.620M	\$1.616M	\$1.670M	\$1.678M	\$1.684M	\$1.560M	\$1.625M	\$1.776M	\$1.962M	\$2.117M	\$2.407M	
SP	\$1.323M	\$1.470M	\$1.515M	\$1.551M	\$1.456M	\$1.474M	\$1.386M	\$1.338M	\$1.394M	\$1.551M	\$1.583M	\$1.591M	\$1.627M	\$1.631M	\$1.607M	\$1.488M	\$1.587M	\$1.772M	\$2.013M	\$2.217M	\$2.474M	





Short Hills Yearly Market Trends







