## Westfield January 2025 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assess- ment	SP:AV
1	652 W Broad Street	Colonial	2	1.0	26	\$409,000	\$409,000	\$450,000	110.02%	\$352,400	1.28
2	502 W Broad Street	Bi-Level	3	2.0	113	\$499,500	\$499,500	\$475,000	95.10%	\$337,000	1.41
3	242 Saint Paul Street	MultiFlr	3	2.0	87	\$699,900	\$699,900	\$610,000	87.16%	\$682,600	0.89
4	1140 Central Avenue	CapeCod	3	1.1	37	\$699,000	\$699,000	\$650,000	92.99%	\$434,200	1.50
5	507 N Scotch Plains Avenue	CapeCod	3	1.1	22	\$650,000	\$650,000	\$650,000	100.00%	\$451,400	1.44
6	885 North Avenue	SplitLev	3	1.1	8	\$649,900	\$649,900	\$675,000	103.86%	\$402,500	1.68
7	7 Cowperthwaite Square	TwnIntUn	2	2.2	11	\$699,000	\$699,000	\$705,000	100.86%	\$498,200	1.42
8	105 Marion Avenue	Bi-Level	4	2.0	49	\$849,900	\$849,900	\$860,000	101.19%	Renovated	
9	535 Pierson Street	Custom	5	5.0	99	\$1,300,000	\$1,300,000	\$1,300,000	100.00%	New	
10	519 Birch Avenue	Colonial	5	4.1	55	\$1,540,000	\$1,540,000	\$1,485,000	96.43%	\$1,066,700	1.39
11	204 S Euclid Avenue	Colonial	5	2.1	62	\$1,595,000	\$1,550,000	\$1,570,000	101.29%	\$1,140,600	1.38
12	365 Wychwood Road	Colonial	5	4.1	12	\$1,999,000	\$1,999,000	\$2,110,000	105.55%	\$1,371,400	1.54
13	934 Prospect Street	Colonial	6	4.2	18	\$2,400,000	\$2,400,000	\$2,440,000	101.67%	\$1,475,200	1.65
	AVERAGE				46	\$1,076,169	\$1,072,708	\$1,075,385	99.70%		1.42

#### "Active" Listings in Westfield

Number of Units: 25
Average List Price: \$1,664,028
Average Days on Market: 46

### "Under Contract" Listings in Westfield

Number of Units: 25
Average List Price: \$1,257,348
Average Days on Market: 57



#### Westfield 2025 Year to Date Market Trends

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YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	46										<u> </u>		46
List Price	\$1,072,708		<u> </u>								<u> </u>		\$1,072,708
Sales Price	\$1,075,385		<u> </u>			<u>'</u>			<u> </u>	<u> </u>	<u> </u>		\$1,075,385
SP:LP%	99.70%												99.70%
SP to AV	1.42												1.42
# Units Sold	13												13
3 Mo Rate of Ab	1.41												1.41
Active Listings	25												25
Under Contracts	25												25

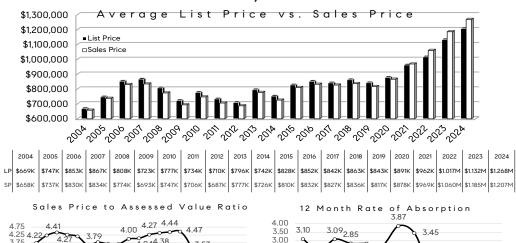
#### Flashback! YTD 2024 vs YTD 2025

1 1 4 3 11 2 3						
YTD	2024	2025	% Change			
DOM	37	46	24.53%			
Sales Price	\$1,687,500	\$1,075,385	-36.27%			
LP:SP	96.48%	99.70%	3.33%			
SP:AV	1.34	1.42	5.64%			



)	YTD	2024	2025	% Change		
١	# Units Sold	22	13	-40.91%		
	Rate of Abs 3 Mo	1.17	1.41	20.51%		
	Actives	18	25	38.89%		
	Under Contracts	31	25	-19.35%		

#### Westfield Yearly Market Trends



2.50



# Sales Price to List Price Ratios 108.00% 106.00% 104.12% 105.04% 100.00% 100.00% 98.63% 98.88% 98.00% 97.83% 96.66% 96.77% 96.90% 97.97% 97.50% 97.28% 90.00% 90.00% 90.00% 90.00% 90.00% 90.00% 90.00% 90.00% 90.00% 90.00%

Westfield Yearly Market Trends



#### Not intended to solicit a property already listed