# Livingston

## January 2025 Market Snapshot

| Units | Address               | Style    | <b>B</b> edrms | Baths | DOM | Orig. List Price | List Price  | Sales Price | SP:LP   | Assessment  | SP:AV |
|-------|-----------------------|----------|----------------|-------|-----|------------------|-------------|-------------|---------|-------------|-------|
| 1     | 11 Hawthorne Drive    | SplitLev | 3              | 1.2   | 0   | \$680,000        | \$680,000   | \$680,000   | 100.00% | \$433,400   | 1.57  |
| 2     | 31 Pebble Beach Drive | TwnIntUn | 2              | 2.1   | 12  | \$789,000        | \$699,000   | \$699,000   | 100.00% | \$599,400   | 1.17  |
| 3     | 25 Montgomery Road    | Custom   | 5              | 2.0   | 7   | \$799,000        | \$799,000   | \$815,000   | 102.00% | \$559,300   | 1.46  |
| 4     | 35 Sterling Drive     | SplitLev | 3              | 2.1   | 8   | \$775,000        | \$775,000   | \$875,000   | 112.90% | \$500,200   | 1.75  |
| 5     | 15 Fairfax Drive      | SplitLev | 3              | 1.1   | 12  | \$750,000        | \$750,000   | \$875,000   | 116.67% | \$490,900   | 1.78  |
| 6     | 8 Spier Drive         | Ranch    | 3              | 2.0   | 14  | \$825,000        | \$825,000   | \$965,000   | 116.97% | \$569,300   | 1.70  |
| 7     | 15 Edgemere Road      | SplitLev | 4              | 2.0   | 10  | \$825,000        | \$825,000   | \$970,000   | 117.58% | \$495,300   | 1.96  |
| 8     | 14 Longview Road      | Colonial | 3              | 2.0   | 11  | \$769,000        | \$769,000   | \$976,000   | 126.92% | Renovated   |       |
| 9     | 18 Yorktown Terrace   | Colonial | 4              | 3.1   | 15  | \$1,250,000      | \$1,250,000 | \$1,200,000 | 96.00%  | \$742,800   | 1.62  |
| 10    | 15 Charles Street     | Colonial | 4              | 3.1   | 0   | \$1,250,000      | \$1,250,000 | \$1,230,000 | 98.40%  | \$721,400   | 1.71  |
| 11    | 22 Broadlawn Drive    | SplitLev | 3              | 2.2   | 10  | \$1,100,000      | \$1,100,000 | \$1,325,000 | 120.45% | \$652,100   | 2.03  |
| 12    | 39 Laurel Avenue      | Colonial | 5              | 4.0   | 67  | \$1,450,000      | \$1,411,000 | \$1,380,000 | 97.80%  | Renovated   |       |
| 13    | 73 Hillside Terrace   | Colonial | 5              | 3.1   | 11  | \$1,100,000      | \$1,100,000 | \$1,400,000 | 127.27% | Renovated   |       |
| 14    | 14 Iroquois Drive     | Colonial | 4              | 3.1   | 14  | \$1,400,000      | \$1,400,000 | \$1,420,000 | 101.43% | \$1,045,600 | 1.36  |
| 15    | 14 Millbrook Court    | RanchExp | 4              | 3.0   | 6   | \$1,375,000      | \$1,375,000 | \$1,475,000 | 107.27% | Renovated   |       |
| 16    | 29 Wingate Drive      | Colonial | 6              | 5.1   | 46  | \$1,599,000      | \$1,599,000 | \$1,520,000 | 95.06%  | Renovated   |       |
| 17    | 35 Lee Road           | Custom   | 6              | 5.1   | 52  | \$1,649,900      | \$1,599,000 | \$1,575,000 | 98.50%  | New         |       |
| 18    | 50 Tremont Terrace    | Colonial | 6              | 5.1   | 20  | \$2,375,000      | \$2,375,000 | \$2,370,000 | 99.79%  | New         |       |
| 19    | 148 Sycamore Avenue   | Contemp  | 6              | 5.2   | 219 | \$2,625,000      | \$2,650,000 | \$2,378,500 | 89.75%  | New         |       |
| 20    | 24 Vanderbilt Drive   | Contemp  | 5              | 6.3   | 53  | \$3,895,000      | \$3,895,000 | \$3,800,000 | 97.56%  | \$2,200,000 | 1.73  |
|       | AVERAGE               |          |                |       | 29  | \$1,364,045      | \$1,356,300 | \$1,396,425 | 106.12% |             | 1.65  |

#### "Active" Listings in Livingston

Number of Units: 40

Average List Price: \$1,900,542

Average Days on Market: 55

#### "Under Contract" Listings in Livingston

Number of Units: 38

Average List Price: \$1,484,434

Average Days on Market: 43



Livingston 2025 Year to Date Market Trends

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|--------------------------------------------|-------------|----------|----------|-------|----------|----------|----------|--------|-----------|---------|----------|----------|-------------|
| YTD                                        | January     | February | March    | April | May      | June     | July     | August | September | October | November | December | YTD AVG     |
| Days on Market                             | 29          | <u> </u> | <u> </u> |       | <u> </u> | <u> </u> | <u> </u> |        |           |         |          |          | 29          |
| List Price                                 | \$1,356,300 | <u> </u> |          |       |          | <u> </u> | <u> </u> |        |           |         |          |          | \$1,356,300 |
| Sales Price                                | \$1,396,425 |          |          |       |          |          | ['       |        |           |         |          |          | \$1,396,425 |
| SP:LP%                                     | 106.12%     |          |          |       |          | <u> </u> |          |        |           |         |          |          | 106.12%     |
| SP to AV                                   | 1.65        |          |          |       |          |          | '        |        |           |         |          |          | 1.65        |
| # Units Sold                               | 20          |          |          |       |          |          |          |        |           |         |          |          | 20          |
| 3 Mo Rate of Ab                            | 1.77        |          |          |       |          |          | '        |        |           |         |          |          | 1.77        |
| Active Listings                            | 40          |          |          |       |          | <u> </u> | \[ \]    |        |           |         |          |          | 40          |
| Under Contracts                            | 38          |          |          |       |          |          |          |        |           |         |          |          | 38          |

### Flashback! YTD 2024 vs YTD 2025

| YTD         | 2024        | 2025        | % Change |
|-------------|-------------|-------------|----------|
| DOM         | 43          | 29          | -31.31%  |
| Sales Price | \$1,268,634 | \$1,396,425 | 10.07%   |
| LP:SP       | 101.78%     | 106.12%     | 4.26%    |
| SP:AV       | 1.45        | 1.65        | 13.97%   |



| ® | YTD             | 2024 | 2025 | % Change |  |  |
|---|-----------------|------|------|----------|--|--|
|   | # Units Sold    | 26   | 20   | -23.08%  |  |  |
|   | Rate of Ab 3 Mo | 1.70 | 1.77 | 4.12%    |  |  |
|   | Actives         | 38   | 40   | 5.26%    |  |  |
|   | Under Contracts | 27   | 38   | 40.74%   |  |  |

#### Livingston Yearly Market Trends



SP \$582K \$651K \$649K \$721K \$639K \$597K \$649K \$721K \$639K \$597K \$649K \$573K \$596K \$649K \$629K \$653K \$649K \$737K \$724K \$724K \$795K \$848K \$985K \$1.110M \$1.248M





# Livingston Yearly Market Trends Sales Price to List Price Ratios





