Morris Plains April 2023 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assess- ment | SP:AV |
|-------|-------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|-----------------------|-------|
| 1 | 12B Foxwood Drive | OneFloor | 2 | 1.1 | 34 | \$335,000 | \$335,000 | \$340,000 | 101.49% | \$261,200 | 1.30 |
| 2 | 61 Veterans Way | TwnIntUn | 2 | 3.0 | 49 | \$629,000 | \$629,000 | \$605,000 | 96.18% | New | |
| 3 | 12 Whitney Avenue | OneFloor | 3 | 2.0 | 6 | \$687,740 | \$649,990 | \$645,000 | 99.23% | New | |
| 4 | 21 Kelsch | TwnIntUn | 3 | 2.1 | 30 | \$890,055 | \$865,055 | \$840,000 | 97.10% | New | |
| 5 | 23 Kelsch | TwnEndUn | 3 | 2.1 | 1 | \$1,039,855 | \$1,039,855 | \$1,039,855 | 100.00% | New | |
| | AVERAGE | | | | 24 | \$716,330 | \$703,780 | \$693,971 | 98.80% | | 1.30 |

"Active" Listings in Morris Plains

Number of Units: 19

Average List Price: \$742,996

Average Days on Market: 22

"Under Contract" Listings in Morris Plains

Number of Units: 26

Average List Price: \$695,873

Average Days on Market: 20



Morris Plains 2023 Year to Date Market Trends

| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
|-----------------|-----------|-----------|-----------|-----------|-----|------|------|--------|-----------|---------|----------|----------|-----------|
| Days on Market | 24 | 21 | 24 | 24 | | | | | ' | | | | 23 |
| List Price | \$601,330 | \$684,184 | \$586,434 | \$703,780 | | | | | | | | | \$640,405 |
| Sales Price | \$598,663 | \$664,328 | \$611,089 | \$693,971 | | | | | | | | | \$641,671 |
| SP:LP% | 101.90% | 97.06% | 104.44% | 98.80% | | | | | | | | | 100.79% |
| SP to AV | 1.29 | 1.39 | 1.43 | 1.30 | | | | | | | | | 1.80 |
| # Units Sold | 3 | 9 | 11 | 5 | | | | | | | | | 28 |
| 3 Mo Rate of Ab | 2.00 | 1.63 | 2.25 | 1.78 | | | | | | | | | 1.92 |
| Active Listings | 8 | 2 | 14 | 19 | | | | | | | | | 11 |
| Under Contracts | 26 | 18 | 23 | 26 | | | | | | | | | 23 |
| 1 | | | | | | | | | | | | | |

Flashback! YTD 2022 vs YTD 2023

| YTD | 2022 | 2023 | % Change |
|-------------|-----------|-----------|----------|
| DOM | 24 | 23 | -5.56% |
| Sales Price | \$611,206 | \$641,671 | 4.98% |
| LP:SP | 102.94% | 100.79% | -2.08% |
| SP:AV | 1.334 | 1.795 | 34.54% |



|) | YTD | 2022 | 2023 | % Change | | |
|---|-----------------|---------|------|----------|--|--|
| ١ | # Units Sold | 25 | 28 | 12.00% | | |
| / | Rate of Ab 3 Mo | 1.78 | 1.92 | 7.58% | | |
| | Actives | No Data | 11 | | | |
| | Under Contracts | No Data | 23 | | | |

Morris Plains Yearly Market Trends







Morris Plains Yearly Market Trends





